

BRAND OWNER INFORMATION PACKAGE

EXTENDED PRODUCER RESPONSIBILITY
BEVERAGE CONTAINERS PROGRAM IN NEW BRUNSWICK

(EFFECTIVE APRIL 1, 2024)

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INTRODUCTION

On April 1, 2024, the New Brunswick Beverage Containers Program (BCP) became an Extended Producer Responsibility (EPR) program, governed by the province's *Designated Materials Regulation (Clean Environment Act)*, and falling under the oversight of Recycle NB.

The Regulation, dating back to 2008, establishes product stewardship recycling programs for various products in the Province. In March 2023, it was amended to include beverage containers, initiating the transition from the existing system for used beverage container (UBC) collection/recycling in New Brunswick to an EPR approach in 2024.

Under the *Designated Materials Regulation*, no beverage product brand owner can sell, offer for sale or distribute a beverage container to a person in the province of New Brunswick on or after April 1, 2024, unless the brand owner is registered with Recycle NB.

Brand owners must also submit a stewardship plan outlining how their UBCs are recovered and recycled. Brand owners can assign a producer responsibility organization (PRO) as their agent to handle this responsibility and operate a recycling program for beverage containers on their behalf.

Encorp Atlantic/Encorp Atlantique ("Encorp") is a federally incorporated, not-for-profit PRO which brand owners can appoint to fulfill these requirements.

REGULATION - DEFINITIONS & REQUIREMENTS

BRAND OWNER

The New Brunswick *Designated Materials Regulation* provides the following definition for “brand owner”:

- “(i) a manufacturer of beverage containers
- (ii) a distributor of beverage containers
- (iii) an owner or licensee of a registered or unregistered trademark under which beverage containers are sold, offered for sale or distributed, or
- (iv) if beverage containers are imported into the Province, the first person to sell the beverage containers.”

[NB Regulation 2008-54, section 2 \(b.4\)](#)

WHO SHOULD REGISTER WITH ENCORP

Brand owners must appoint an Agent to act on their behalf with respect to their obligations under the Regulation. As the producer responsibility organization (PRO) that manages the Extended Producer Responsibility (EPR) Beverage Containers Program, Encorp has established a methodology for determining obligated brand owners as follows*.

- a) If the beverages are manufactured in New Brunswick for sale in the Province, the manufacturer of the beverages.
- b) If a) does not apply, and the beverages are manufactured or distributed in Canada, the manufacturer or distributor who sells the beverages directly into New Brunswick for sale in the Province.
- c) If a) and b) do not apply, the first person to import** the beverages into New Brunswick for sale in the Province.

***If your company does not fit one of these categories, Encorp cannot enter into a *Brand Owner Agreement* with your company. However, as the brand owner of your beverages, you must, to the best of your ability, ensure that the importer or distributor of your beverage products into New Brunswick is registered with Encorp.**

****Note that Alcool NB Liquor (ANBL) is not considered the brand owner for alcohol beverages imported into New Brunswick from outside of Canada that have a Canadian agent, representative, or distributor, and are sold by ANBL in the Province of New Brunswick. These organizations are considered the designated brand owners and will be required to enter into a *Brand Owner Agreement* with Encorp.**

Upon entering into a *Brand Owner Agreement* with Encorp, brand owners are required to regularly report sales in New Brunswick and remit deposits and container recycling fees (CRFs) to Encorp for all their deposit-bearing beverage container brands. However, brand owners have the flexibility to delegate the reporting and remitting responsibility to other brand owners through a *Remittance Agreement*. Note that brand owners of alcohol beverages sold in New Brunswick through Alcool NB Liquor (ANBL) are not required to enter into a *Remittance Agreement* with ANBL. ANBL is committed to reporting sales and remitting deposits and CRFs for all alcohol beverages distributed through its distribution systems, including convenience and grocery agents. Encorp has entered into an agreement directly with ANBL to facilitate this process. However, Craft alcohol producers still need to report sales data to ANBL for the alcohol beverage products they manufacture and sell on their own premises in the Province of New Brunswick, and it is their responsibility to report the sales and remit deposits and CRFs for these products directly to Encorp.

A complete list of steps brand owners must take to ensure they comply with the Regulation regarding the EPR Beverage Containers Program in New Brunswick is available on page 15.

REGULATION - DEFINITIONS & REQUIREMENTS

RETAILER

The Regulation defines “retailer” as “*a person who sells or offers for sale in New Brunswick beverage containers to a consumer for consumption on or off its premises.*” [NB Regulation 2008-54, section 50.9](#)

Retailers are responsible for charging consumers a deposit on all beverage containers for products that fit the Regulation’s definition of “beverage.”

CONSUMER

The Regulation defines “consumer” as “*a person who uses a beverage container for the person’s own purpose, and not for the purpose of resale.*” [NB Regulation 2008-54, section 50.9](#)

Consumers get a full refund on deposits paid for beverage containers when they return them to a designated used beverage container (UBC) return facility.

RETURN FACILITY

The Regulation defines “return facility” as “*a collection facility that accepts empty beverage containers from persons who wish to return them.*” [NB Regulation 2008-54, section 50.9](#)

In New Brunswick, UBC return facilities are known as “redemption centres.” Encorp gives redemption centre operators the deposit refund and a service fee for each container as payment for their services.

BEVERAGE CONTAINER

The Regulation defines “beverage container” as “*a sealed container, including all its component parts, that contains a beverage in a maximum quantity of five litres, and includes a box or similar container used to contain, protect, handle, deliver or present refillable glass beer bottles.*” [NB Regulation 2008-54, section 2](#)

BEVERAGE

The Regulation defines “beverage” as “*a ready-to-serve liquid that is intended for human consumption but does not include milk, plant-based milk product alternatives that are fortified and a source of protein, unprocessed apple cider, concentrated drinks, infant formula, meal replacements or formulated liquid diets.*” [NB Regulation 2008-54, section 2](#)

In New Brunswick, beverage containers for products falling within this “beverage” definition have a deposit and carry a CRF.

REGULATION - DEFINITIONS & REQUIREMENTS

EXEMPT PRODUCTS

According to the Regulation's definition of "beverage," the following ready-to-drink beverage products are exempt from the EPR Beverage Containers Program.

- **Milk.** (The beverage is labelled as "milk." This includes cow and goat milk labelled as "fat-free/skim milk (0% M.F.), partly skimmed milk (1% or 2% M.F.), or whole/homogenized milk (3.25% M.F.) It also includes flavoured milk, like strawberry or chocolate milk.)
- **Plant-based milk product alternatives that are fortified and a source of protein.** (The beverage is labelled as "fortified." The label also does NOT have any type of warning indicating it is "not a source of protein.")
- **Unprocessed apple cider.** (The beverage's label has no mention of the beverage being pasteurized, heated, or otherwise processed).
- **Concentrated beverages.** (These beverages are not considered "ready-to-drink" because they need to be mixed or diluted before drinking. Examples include cocktail mixes, frozen juices, syrups, condensed milk, coffee cream, cereal cream, flavour enhancers, etc.)
- **Infant formula.** (The beverage is labelled as "infant formula.")
- **Meal replacements.** (The beverage is labelled as "meal replacement.")
- **Formulated liquid diets.** (The beverage is labelled as "formulated liquid diet.")

No deposits and CRFs are applied to exempt products.

DEPOSIT

In New Brunswick, consumers are charged a deposit on beverage containers when they buy sealed, ready-to-drink beverages. Since April 1, 2024, the Regulation requires that these deposits be fully refunded to consumers when they return empty containers for recycling at redemption centres.

The deposit values are determined and set by Encorp in its stewardship plan submitted to Recycle NB, as the PRO responsible for the EPR Beverage Containers Program. Detailed information about the deposit and refund system for beverage containers is available on page 10.

CONTAINER RECYCLING FEE (CRF)

The CRF is a fee that covers the estimated net cost of recycling a specific beverage container type after any unredeemed deposits and commodity revenues for that container type have been applied. CRFs reflect the current economic conditions, which include fluctuations in commodity prices and beverage volumes. Since April 1, 2024, a CRF is applied on containers for beverage products that fit the Regulation's definition of "beverage."

The CRFs are determined and set by Encorp as the PRO responsible for the EPR Beverage Containers Program. Detailed information about the CRFs is available on page 11.

REGULATION - DEFINITIONS & REQUIREMENTS

ADDITIONAL REQUIREMENTS FOR BRAND OWNERS REGARDING SELLING BEVERAGE PRODUCTS IN NEW BRUNSWICK

RECYCLE NB

Recycle NB is the agency responsible for overseeing waste management programs for materials specified in the New Brunswick *Designated Materials Regulation*. The Regulation mandates that all brand owners of designated materials must be registered with Recycle NB for each product stewardship recycling program they engage in. If your company has previously registered with Recycle NB for another program, you must register again specifically for beverage containers. You will receive a separate registration number from Recycle NB for each program you register for on their website. www.recyclenb.com

Please note that registering with Recycle NB does not automatically appoint Encorp as your agent for the EPR Beverage Containers Program. You must also ensure you have assigned Encorp as your agent by submitting to us all required documentation to enter into a Brand Owner Agreement - refer to the detailed Steps to Compliance listed on page 15.

ALCOHOL BEVERAGES

The New Brunswick Liquor Corporation (operating as ANBL – Alcool NB Liquor) is responsible for purchasing, importing, distributing, and retailing all alcohol beverages in New Brunswick. Manufacturers can open their own on-site retail location with authority from ANBL. Convenience stores, grocery stores, and New Brunswick manufacturing sites can only sell products under an agency agreement with ANBL. Refer to ANBL's website for more information. www.anbl.com

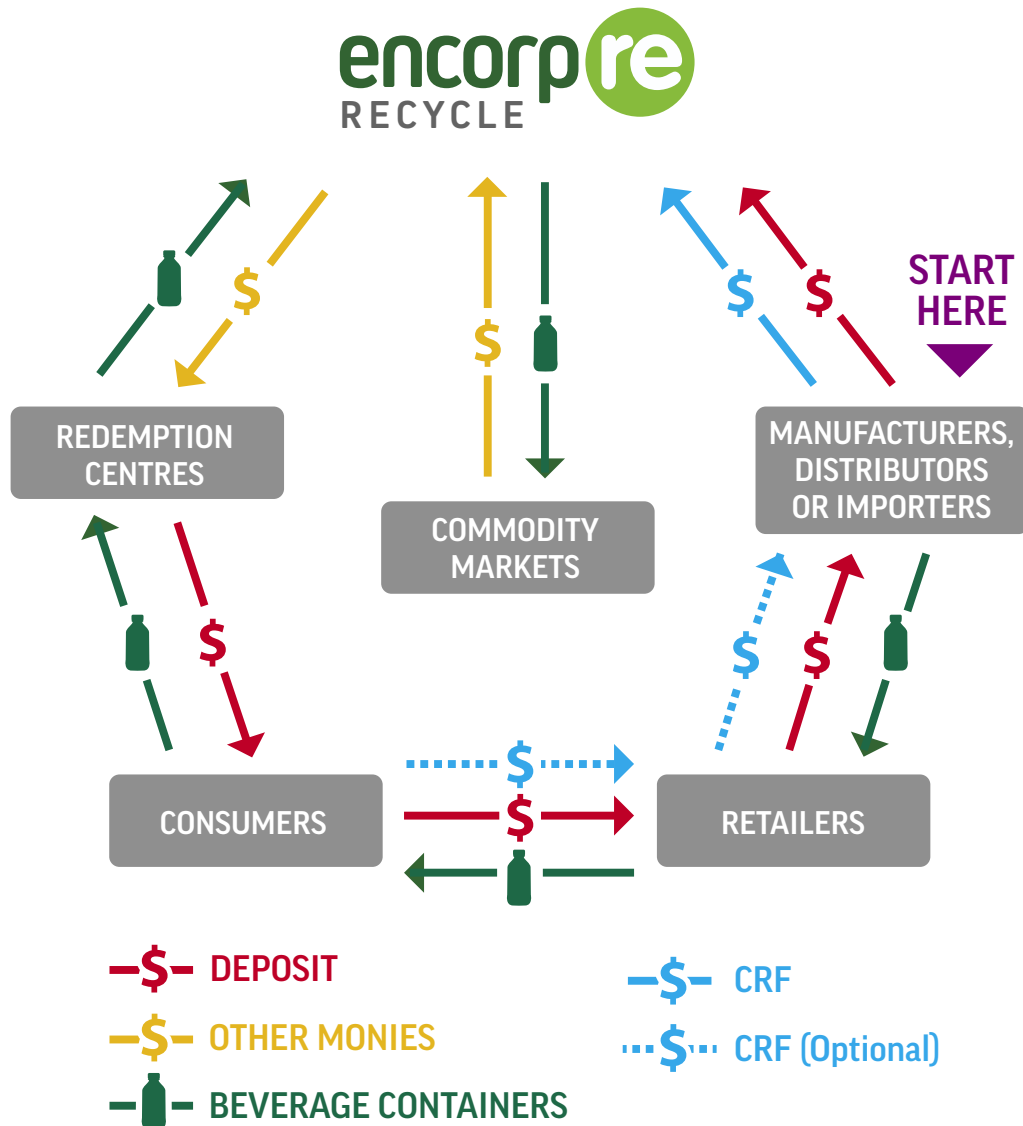
CANNABIS BEVERAGES

Cannabis NB, a New Brunswick Liquor Corporation subsidiary, is responsible for purchasing, importing, distributing, and retailing all recreational cannabis products in New Brunswick. New Brunswick cannabis producers can only sell their products to consumers at their growing and processing sites when authorized by Cannabis NB under the FarmGate Program. Refer to Cannabis NB's website for more information. cannabis-nb.com

HOW THE MONEY FLOWS

The chart below visually represents how funds and **non-alcohol beverage containers** flow within the EPR Beverage Containers Program.

The arrows in the chart indicate the direction of payments for deposits and container recycling fees (CRFs) and the movement of non-alcohol beverage containers.

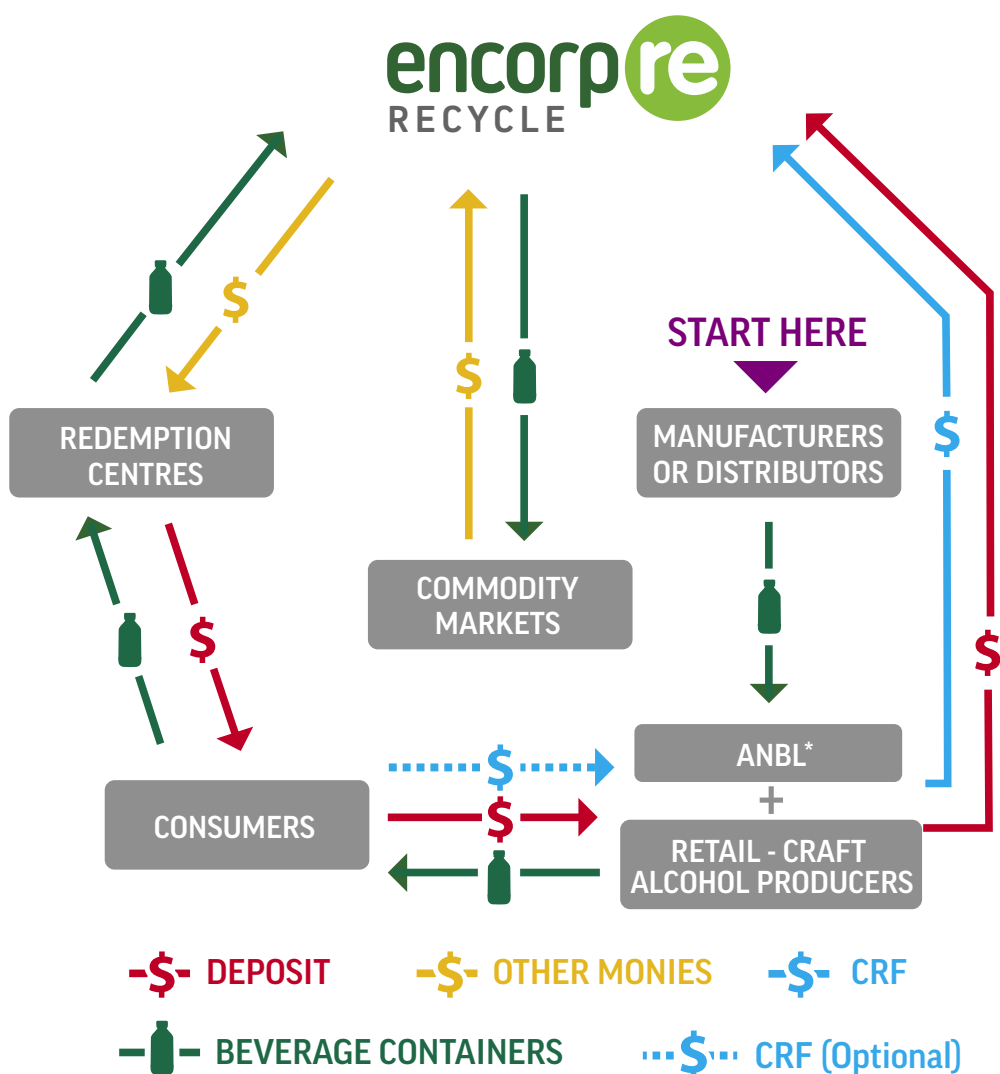


Note that while the cost of the CRF can be passed on to the consumers, the CRF cannot be presented by retailers as a separate line item that is part of the point-of-sale calculation on consumer receipts. Refer to the *Container Recycling Fees* section on page 12 for more information.

HOW THE MONEY FLOWS

The chart below visually represents how funds and **alcohol beverage containers** flow within the EPR Beverage Containers Program.

The arrows in the chart indicate the direction of payments for deposits and container recycling fees (CRFs) and the movement of alcohol beverage containers.



*Alcohol NB Liquor (ANBL) is the sole importer of alcohol beverages into New Brunswick (unless alternative arrangements have been made between certain brand owners and ANBL).

Note that while the cost of the CRF can be passed on to the consumers, the CRF cannot be presented by retailers as a separate line item that is part of the point-of-sale calculation on consumer receipts. Refer to the *Container Recycling Fees* section on page 12 for more information.

DEPOSIT VALUES

The New Brunswick *Designated Materials Regulation* requires the deposit/refund structure for beverage containers to be as follows.

“On or after April 1, 2024, a retailer shall collect from a consumer, at the time of the sale of a beverage container, a deposit in the amount specified in the beverage containers stewardship plan, and that amount includes any applicable federal and provincial sales tax.”

NB Regulation 2008-54, section 50.961(1)

“The amount of the refund for an empty beverage container is equal to the amount of the deposit collected from a consumer for the beverage container.” NB Regulation 2008-54, section 50.961(2)

The deposit values on beverage containers are follows.

CONTAINER TYPE*	DEPOSIT - AS OF APRIL 1, 2024
All container types except non-refillable glass alcohol containers over 500 ml	10 cents
Non-refillable glass alcohol containers over 500 ml	20 cents
Refillable glass (beer bottles)	10 cents

*Applies to all beverage containers up to a maximum of 5 L for products that fit the Regulation’s definition of “beverage.”

Since the deposit is charged to consumers separately from the price of beverage products and must be refunded in full to consumers when returning the empty container at designated UBC return facilities, it can and should be listed as a separate line item on consumer receipts.

Deposits can and should be listed separately on business-to-business (B2B) invoices.

Because deposits are refunded in full to consumers, they are not be subject to New Brunswick’s Harmonized Sales Tax (HST).

CONTAINER RECYCLING FEES

A container recycling fee (CRF) mechanism is established on container material types as needed, to cover the estimated net costs of handling, transportation, processing, and administration for used beverage containers (UBCs).

Encorp, as a not-for-profit organization, will regularly assesses expenses and incomes associated with each type of container to ensure that the appropriate fees are applied. The CRFs are expected to be adjusted in the following two scenarios.

- If increased UBC recovery rates result in fewer unredeemed deposits, if commodity prices drop, or if there are increased fees for handling, processing, or transportation, the CRF will be increased to cover these additional costs.
- If there are additional unredeemed deposits or reduced collection costs, the CRF will be lowered to prevent the accumulation of surpluses in the account specific to that container type. However, account surpluses of lower-performing container types will be used to promote awareness of those container types and increase their recovery rates.

The CRFs for each container type are as follows.

CONTAINER TYPE*	CURRENT CRF
Aluminum non-alcohol	Available on Encorp's website.
Aluminum alcohol	Available on Encorp's website
PET/HDPE non-alcohol	Available on Encorp's website
All other plastics (including alcohol PET/HDPE)	Available on Encorp's website
All steel	Available on Encorp's website
All cartons (polycoat containers + wine boxes/bag-in-box)	Available on Encorp's website
All non-refillable glass	Available on Encorp's website

***Applies to all beverage containers up to a maximum of 5 L for products that fit the Regulation's definition of "beverage."**

While adjustments to CRFs are expected to occur annually, taking effect on April 1 of each year, Encorp reserves the right to adjust the CRFs if needed at any point in time in response to unanticipated financial events. Any changes to the CRFs are announced at least 90 days before they become effective.

CONTAINER RECYCLING FEES

Recovering Costs

The New Brunswick *Designated Materials Regulation* permits brand owners to recover the costs/fees related to their beverage container recycling program - meaning the CRFs charged by Encorp - at their sole discretion. However, these fees must be internalized - as stated below.

"Subject to subsection (2), on or after April 1, 2024, a brand owner or a retailer, on behalf of a brand owner, may recover from the consumer costs associated with implementing or operating a beverage containers stewardship plan or costs associated with supplying material under section 50.971." NB Regulation 2008-54, section 50.98(1)

"A brand owner or a retailer who recovers costs under subsection (1) shall integrate those costs

- (a) into a total advertised sales price of a beverage container, and*
- (b) into the sales price of the beverage container on the receipt of sale."*

NB Regulation 2008-54, section 50.98(2)

"A brand owner or a retailer is not prohibited from informing the public that the price of a beverage container includes costs recovered under subsection (1) and communicating those costs to the public." NB Regulation 2008-54, section 50.98(3)



As per the Regulation, while the presence of a CRF can be communicated to the public (for example, through means like shelf talkers or point-of-sale displays), the CRF cannot be presented by retailers as a separate line item that is part of the point-of-sale calculation (including the subtotal, HST, etc.) on consumer receipts. The only permissible "fee" retailers are allowed to display as a separate line item on consumer receipts is the fully refundable deposit on the beverage container.

Note that the requirement above for internalized fees does not extend to business-to-business (B2B) invoices.





CRFs are subject to New Brunswick's Harmonized Sales Tax (HST), regardless of whether the beverage itself is taxable or non-taxable. HST is calculated at 15% on top of the CRF amounts.

ACCEPTED MATERIALS

Brand owners must ensure that their containers for deposit-bearing beverage products sold in New Brunswick conform to the specified list of Encorp's accepted material types.

Accepted Container Material Types	Definition & Examples
Aluminum	<p>Definition: All deposit-bearing beverage products that are packaged in aluminum containers.</p> <p>Examples: Soft drink cans, iced tea/coffee beverages in cans, energy drink cans, juice cans, beer cans, alcohol beverages like ciders and coolers packaged in cans, etc.</p>
PET 	<p>Definition: All deposit-bearing beverage products packaged in plastic containers displaying the number 1 polyethylene terephthalate (PET or PETE) resin code. PET is a very popular type of plastic used for packaging beverages and can be transparent/translucent (either clear or coloured light green, light blue, etc.) or opaque/pigmented (usually white).</p> <p>Examples: Water bottles and jugs, juice bottles and jugs, small (under 2 L) and large (2 L) soft drink bottles, kombucha, cannabis beverages, nutrition/sports drinks like protein and electrolyte drinks, alcohol beverages like spirits (vodka, rum, gin, etc.) packaged in PET bottles, etc.</p>
HDPE 	<p>Definition: All deposit-bearing beverage products packaged in plastic containers displaying the number 2 high-density polyethylene (HDPE) resin code.</p> <p>Examples: Water jugs, juice bottles and jugs, bottles for drinkable yogurt or other beverages made with dairy (such as milkshakes, milk protein shakes and iced coffee), etc.</p>
Non-Refillable Glass (Green, Clear and Brown)	<p>Definition: All deposit-bearing beverage products packaged in glass containers not intended to be reused. Glass beverage containers are always either green, clear, or brown.</p> <p>Examples: Glass is most often used to package alcohol beverages, and typical examples include beer bottles, wine bottles, spirit bottles, etc. Glass is also sometimes used to make bottles for non-alcohol beverages like soda/soft drinks, iced tea/coffee, juice, kombucha, cannabis beverages, etc.</p>
Refillable Glass	<p>Definition: All beer products packaged in refillable glass industry-standard bottles (ISB) or refillable glass proprietary bottles. These bottles always feature a twist cap and are either brown, green or clear in colour.</p>
Cartons (Polycoat Containers & Wine Boxes/ Bag-in-Box)	<p>Definition: All deposit-bearing beverage products packaged in polycoat containers (aseptic or gable top) plus all box (cardboard) packaging used for deposit-bearing boxed wine (wine sold in a bag inside a box).</p> <p>Examples: Juice boxes, deposit-bearing plant-based milk product alternatives like almond, rice or oat milk packaged in polycoat containers, beverages made with dairy like eggnog and drinkable kefir packaged in polycoat containers, coconut water packaged in polycoat containers, cardboard boxes used for boxed wine/bag-in-box packaging, etc.</p>

ACCEPTED MATERIALS

Accepted Container Material Types	Definition & Examples
Steel	<p>Definition: All deposit-bearing beverage products packaged in steel containers.</p> <p>Examples: Certain cans as well as mini-kegs used for beer, juice cans (ex.: vegetable, tomato and pineapple juice), etc.</p>
<p>Other Plastics / Pouches</p> <div data-bbox="159 674 261 800">  </div> <div data-bbox="358 674 461 800">  </div> <div data-bbox="159 842 261 968">  </div> <div data-bbox="358 842 461 968">  </div>	<p>Definition: All deposit-bearing beverage products packaged in plastic displaying the number 5 polypropylene (PP) symbol, number 6 polystyrene (PS) resin symbol, or number 7 (OTHER) resin symbol (meaning “other plastics,” such as acrylic, nylon, polycarbonate, and polylactic acid and multilayer combinations of different plastics). This material sort/category also includes all deposit-bearing beverage products packaged in low-density polyethylene plastic pouches (resin symbol 4 - LDPE).</p> <p>Examples: Juice jugs are often made with any of these types of plastics, little snack-size juice cups are made with PS, and juice pouches as well as wine bladder/pouches used in boxed wine/bag-in-box are usually made with LDPE.</p>

STEPS TO COMPLIANCE

Follow these steps **ONLY** if you meet the definition of “*Who Should Register With Encorp*” provided on page 4.

1 Complete and sign the Encorp Brand Owner Agreement

A *Brand Owner Agreement* and a *Brand Owner Contact Information Form* are available on Encorp's website at encorpatl.ca/epr. Please complete the requested information and send both signed PDF documents to Encorp at epr-rep@encorpatl.ca. Encorp will return the executed copy of the *Brand Owner Agreement* for your records, enter all your company information into its database, and assign you an Encorp brand owner number for reporting purposes.

2 Register your beverage containers

Register each of your containers/brands for the sealed, ready-to-drink deposit-bearing beverage products that you sell in New Brunswick. You can do this by filling out Encorp's *Beverage Product Registry Template* which can be downloaded via Encorp's website at encorpatl.ca/epr. Submit the completed file to Encorp at epr-rep@encorpatl.ca at the same time as your *Brand Owner Agreement*.

Once your beverage containers have been reviewed, you will receive a confirmation letter indicating that your containers have been approved.

Brand owners will be contacted by Encorp and asked to update their list of products by filling out the *Beverage Product Registry Template* on an annual basis. You will thus not be required to register new products individually between these yearly updates.

3 Report your sales and remit deposits and CRFs to Encorp

You must report the sales and remit the deposits and container recycling fees (CRFs) for the deposit-bearing beverage containers you sell in New Brunswick to Encorp*. Encorp will provide you with a username, login details and information on accessing an online reporting system (*Brand Owner Portal*) for the EPR Beverage Containers Program.

- You must report all sales of ready-to-drink deposit-bearing beverage products sold and shipped into the Province of New Brunswick, detailing the container types and quantities. Based on this information, our reporting system will automatically calculate the deposits and CRFs that you must remit.
- Reports submitted to Encorp must only include products sold in New Brunswick, for consumption in the Province.
- All sales of deposit-bearing beverage products registered with Encorp must be reported monthly. A zero report needs to be filed in case of no beverage container sales recorded in a reporting period. (Note that depending on annual volumes, some brand owners may be given less frequent reporting schedules from Encorp – i.e., quarterly, semi-annually or yearly. Encorp will evaluate your sales volume annually and advise if you qualify for a different reporting schedule.)
- Reports are due within 10 days of the end of each calendar month for the previous calendar month's reporting period. Payments to Encorp must be made within 30 days of the end of each reporting period. Encorp accepts payments via electronic funds transfer (EFT) or cheque.

***Brand owners seeking to delegate the responsibility of reporting sales and remitting deposits and CRFs to Encorp through another brand owner, need to provide Encorp with a completed *Remittance Agreement*. You must contact Encorp at epr-rep@encorpatl.ca to obtain this document. The *Remittance Agreement* must be signed by both parties and submitted to Encorp for approval alongside the completed *Brand Owner Agreement*. Encorp will then review the submitted *Remittance Agreement*. If Encorp finds the arrangement acceptable, Encorp will also sign the agreement and return the executed document to both parties.**

FAQ FOR BRAND OWNERS

Extended Producer Responsibility Beverage Containers Program in New Brunswick



In effect since April 1, 2024

What is the difference between a CRF and a deposit?

A "CRF" stands for *container recycling fee*. It is an environmental handling/management fee charged to beverage industry product brand owners to cover the estimated net costs of recovering and recycling the containers for their products. The exact amount set for each container depends on how cost-effective a container's material type is to recycle. CRFs are a common and proven financing mechanism used successfully in many other Canadian provinces to fund the recycling of beverage containers. On April 1, 2024, the New Brunswick Beverage Containers Program transitioned to a full extended producer responsibility (EPR) model, with a CRF set by container type to cover the estimated net costs of recycling each material stream.

A "deposit" is a refundable fee that consumers pay when they purchase a ready-to-drink beverage product in a sealed container, in addition to the item's price. It is intended to encourage consumers to return the empty beverage container for recycling or refilling instead of disposing it in a landfill or as litter. New Brunswickers are accustomed to paying a 10-cent deposit on some containers and a 20-cent deposit on others. Since April 1, 2024, as required by the New Brunswick *Designated Materials Regulation*, they receive a full refund for these deposits when they return empty beverage containers to used beverage container (UBC) return facilities, known as "redemption centres."

Is tax applied to the CRF?

Yes, the CRF is subject to New Brunswick's Harmonized Sales Tax (HST), regardless of whether the beverage itself is taxable or non-taxable. HST is calculated at 15% on top of the CRF amounts.

Isn't the CRF just another form of taxation?

No, Encorp Atlantic/Encorp Atlantique ("*Encorp*") is a not-for-profit producer responsibility organization (PRO) operated by the beverage industry in New Brunswick. None of the CRFs or the deposits go to any level of Government. The CRFs are charged by Encorp directly to beverage industry product brand owners to cover the estimated net costs of recycling their containers. CRFs are common in many other provinces and reflect the growing movement towards eco-packaging and producers taking full responsibility for the lifecycle of their products. There are costs involved in recycling beverage containers, and charging a CRF is necessary to ensure our beverage container recycling system in New Brunswick remains financially sustainable.

Are there any types of beverage containers that are not included in the Beverage Containers Program?

Only sealed containers for ready-to-drink beverage products that fit the Regulation's definition of "beverage" are included in the Beverage Containers Program and considered deposit-bearing. This definition and a list of exclusions can be found on pages 5-6 of the *Brand Owner Information Package*. Brand owners should also ensure that deposit-bearing beverages are packaged in containers using material types from Encorp's list of accepted materials (pages 13-14 of the *Brand Owner Information Package*).

Additionally, containers greater than 5 L or containers that consumers can bring back to a retailer to be refilled (such as flagons/growlers) are not part of the Beverage Containers Program and are not subject to deposits or CRFs.

Why not raise the deposit amount on beverage containers in New Brunswick, especially when some other provinces may have higher deposits?

Encorp aims to enhance customers' used beverage container return and redemption experience in collaboration with local redemption centres over the next few years, improving access and convenience to UBC recycling across the Province before considering any potential increases in beverage container deposits.



Is tax still applied to a portion of the beverage container deposits?

No. Tax is only applied to deposit portions that are not refunded to consumers. Because the Beverage Containers Program switched to a fully refundable deposit system on April 1, 2024, deposits no longer have a taxable component.

Does registering with Recycle NB and indicating "Encorp" as my agent on their *Brand Owner Registration Form* automatically appoint Encorp as my agent?

No. Registration with Recycle NB and registration with Encorp are two separate things.

You must sign a *Brand Owner Agreement* with Encorp to officially appoint Encorp as your agent. The *Brand Owner Agreement* is available on Encorp's website at encorpatl.ca/epr.

Encorp can be appointed as an Agent to act on behalf of brand owners with respect to the brand owner's obligations under the Regulation. Encorp has established a methodology for determining obligated brand owners as follows*.

- a) *If the beverages are manufactured in New Brunswick for sale in the Province, the manufacturer of the beverages.*
- b) *If a) does not apply, and the beverages are manufactured or distributed in Canada, the manufacturer or distributor who sells the beverages **directly** into New Brunswick for sale in the Province.*
- c) *If a) and b) do not apply, the first person to import** the beverages into New Brunswick for sale in the Province.*

***If your company does not fit one of these categories, Encorp cannot enter into a *Brand Owner Agreement* with your company. However, as the brand owner of your beverages, you must, to the best of your ability, ensure that the importer or distributor of your beverage products into New Brunswick is registered with Encorp.**

****Note that Alcool NB Liquor (ANBL) is not considered the brand owner for alcohol beverages imported into New Brunswick from outside of Canada that have a Canadian agent, representative, or distributor, and are sold by ANBL in the Province of New Brunswick. These organizations are considered the designated brand owners and are thus required to enter into a *Brand Owner Agreement* with Encorp.**

I registered with Recycle NB, but I do not fit the categories of brand owners that need to enter into a *Brand Owner Agreement* with Encorp. What will happen with my Recycle NB registration?

Any entity that may have registered with Recycle NB in error for the EPR Beverage Containers Program can contact Recycle NB to request that their registration be cancelled.

I am a non-alcohol beverage brand owner. Can I transfer my obligations regarding reporting sales and remitting deposits and CRFs to another brand owner?

It is possible to assign another brand owner – if they are also registered with Encorp – the task of reporting your beverage container sales and remitting the deposits and CRFs to Encorp on your behalf. To do this, you will need to first contact Encorp at epr-rep@encorpatl.ca to obtain the *Remittance Agreement* document. The *Remittance Agreement* must be signed by both parties and submitted to Encorp for approval alongside the completed *Brand Owner Agreement*. Encorp will then review the submitted *Remittance Agreement*. If Encorp finds the arrangement acceptable, Encorp will also sign the agreement and return the executed document to both parties.



I am an alcohol beverage brand owner that sells to Alcool NB Liquor (ANBL). Can I transfer my obligations regarding reporting sales and remitting deposits and CRFs to another brand owner?

You can only transfer this responsibility to ANBL; however, you do not need to enter into a *Remittance Agreement* with them. Encorp has an agreement with ANBL to allow ANBL to report sales and remit deposits and CRFs for all alcohol beverages sold through its distribution systems, including convenience and grocery agents.

However, if you are a craft alcohol producer, you should note that you will still have to report sales data to ANBL for the alcohol beverage products you manufacture and sell on your own premises in the Province of New Brunswick, and it will be your responsibility to report the sales and remit deposits and CRFs for these products directly to Encorp.

I am an alcohol beverage brand owner that sells all my beverage products to Alcool NB Liquor (ANBL). I do not sell any products on my own premises in New Brunswick. Do I still need to enter into a *Brand Owner Agreement* with Encorp?

Yes. Even though ANBL will report sales and remit the deposits and CRFs for all of your alcohol beverages sold through its distribution systems, you still have other obligations as a brand owner and must enter into a *Brand Owner Agreement* with Encorp if you meet the definition of “*Who Should Register With Encorp*” provided on page 4 of the *Brand Owner Information Package*. These other obligations are detailed in the *Brand Owner Agreement*.

***Craft Alcohol Producer A* manufactures its own beverages in New Brunswick and sells them to *Craft Alcohol Producer B*, who sells them to consumers on its premises. Which of these brand owners is responsible for reporting sales and remitting deposits and CRFs to Encorp for *Craft Alcohol Producer A*’s beverage products?**

Craft Alcohol Producer A is responsible for reporting the sales and remitting the deposits and CRFs to Encorp for all the beverage products it manufactures and sells for consumption in New Brunswick. This includes all beverage products it sells on its own premises and those it sells to other establishments/retailers for consumption in New Brunswick (except ANBL and its distribution network), such as *Craft Alcohol Producer B*.

Therefore, *Craft Alcohol Producer A* must collect deposits from consumers for all deposit-bearing beverage products it sells on its own premises and remit these – along with the CRFs – to Encorp. For the beverages sold to *Craft Alcohol Producer B*, *Craft Alcohol Producer A* must also remit the deposits and CRFs to Encorp – and can recover these costs by including them on its business-to-business invoice to *Craft Alcohol Producer B* (both deposits and CRFs should always be indicated as separate line items on business-to-business invoices).

Craft Alcohol Producer B will then recover these costs by collecting deposits from consumers (and the CRFs if passed on to consumers) for the beverage products it has purchased from *Craft Alcohol Producer A*. (On consumer receipts, deposits should be a separate line item; however, CRFs – if passed on to consumers – must be integrated into the total price of the product and thus never shown as a separate line item.) No reporting and remitting is required of *Craft Alcohol Producer B* to Encorp regarding *Craft Alcohol Producer A*’s products.



Are the labelling requirements for the new EPR Beverage Containers Program different from the former legislation's labelling requirements?

The labelling requirements outlined in the *Brand Owner Agreement* are the same as the former legislation's labelling requirements, with the exception of brand owners now being able to choose the size of the refund notice. Deposit-bearing beverage containers in New Brunswick must carry a refund notice advising that it carries a refund value, which must be in both English and French, and must be located on the container where it is readily visible and remain on the container when empty. Examples of appropriate labelling include but are not limited to the following - multiple variations of wording are acceptable provided the concept of a refund is evident.

- a) "Return for refund where applicable / Consigné là où prescrit"
- b) "Refund where applicable / Consigné là où prescrit"
- c) "Return for refund where applicable / Retourner pour remboursement là où applicable"

I read through the *Brand Owner Information Package*, what are the steps to compliance?

Follow these steps ONLY if you meet the definition of "Who Should Register With Encorp" provided on page 4 of the *Brand Owner Information Package*.

1. Complete and sign the Encorp *Brand Owner Agreement*

A *Brand Owner Agreement* and a *Brand Owner Contact Information Form* are available on Encorp's website at encorpatl.ca/epr. Please complete the requested information and send both signed PDF documents to Encorp at epr-rep@encorpatl.ca. Encorp will return the executed copy of the *Brand Owner Agreement* for your records, enter all your company information into its database, and assign you an Encorp brand owner number for reporting purposes.

2. Register your beverage containers

Register each of your containers/brands for the sealed, ready-to-drink deposit-bearing beverage products that you sell in New Brunswick. You can do this by filling out Encorp's *Beverage Product Registry Template* which can be downloaded via Encorp's website at encorpatl.ca/epr. Submit the completed file to Encorp at epr-rep@encorpatl.ca at the same time as your *Brand Owner Agreement*.

Once your beverage containers have been reviewed, you will receive a confirmation letter indicating that your containers have been approved.

Brand owners will be contacted by Encorp and asked to update their list of products by filling out the *Beverage Product Registry Template* on an annual basis. You will thus not be required to register new products individually between these yearly updates.

3. Report your sales and remit deposits and CRFs to Encorp

You must report the sales and remit the deposits and container recycling fees (CRFs) for the deposit-bearing beverage containers you sell in New Brunswick to Encorp*. Encorp will provide you with a username, login details and information on accessing an online reporting system (*Brand Owner Portal*) for the EPR Beverage Containers Program.

- You must report all sales of ready-to-drink deposit-bearing beverage products sold and shipped into the Province of New Brunswick, detailing the container types and quantities. Based on this information, our reporting system will automatically calculate the deposits and CRFs that you must remit.
- Reports submitted to Encorp must only include products sold in New Brunswick, for consumption in the Province.
- All sales of deposit-bearing beverage products registered with Encorp must be reported monthly. A zero report needs to be filed in case of no beverage container sales recorded in a reporting period. (Note that depending on annual volumes,



some brand owners may be given less frequent reporting schedules from Encorp – i.e., quarterly, semi-annually or yearly. Encorp will evaluate your sales volume annually and advise if you qualify for a different reporting schedule.)

- Reports are due within 10 days of the end of each calendar month for the previous calendar month's reporting period.
- Payments to Encorp must be made within 30 days of the end of each reporting period. Encorp accepts payments via electronic funds transfer (EFT) or cheque.

***Brand owners seeking to delegate the responsibility of reporting sales and remitting deposits and CRFs to Encorp through another brand owner need to provide Encorp with a completed *Remittance Agreement*. You must contact Encorp at epr-rep@encorpatl.ca to obtain this document. The *Remittance Agreement* must be signed by both parties and submitted to Encorp for approval alongside the completed *Brand Owner Agreement*. Encorp will then review the submitted *Remittance Agreement*. If Encorp finds the arrangement acceptable, Encorp will also sign the agreement and return the executed document to both parties.**



Who Is the Brand Owner? (Alcohol Beverage Containers)



The main question in determining who is the brand owner for an alcohol beverage product and thus responsible for the beverage's container is where did it come from?

New Brunswick Producers

Does the local producer sell products at an onsite location?

Yes

They are the brand owner and are required to register with Encorp and Recycle NB.

The producer must report and remit the CRF and the beverage container deposit to Encorp for any products they sell onsite. The reporting schedule will be set by Encorp. Products sold by ANBL will be covered in ANBL's reporting and remittance.

The producer must register their beverage containers with Encorp annually.

No

The producer is the brand owner and must register with Encorp and Recycle NB.

ANBL will collect, report, and remit the CRF and beverage container deposit on their behalf under the agreement with Encorp.

Canadian Producers

The producer is the brand owner and must register with Recycle NB and Encorp. They must register their containers with Encorp annually.

ANBL will collect, report, and remit the CRF and beverage container deposit on their behalf under the agreement with Encorp.

International Producers

Do they have an agent/distributor or other representative that handles their products or represents their interests in Canada?

Yes

That representative must be registered with Encorp and Recycle NB. The representative must register the containers annually with Encorp.

ANBL will collect, report, and remit the CRF and beverage container deposit on their behalf under the agreement with Encorp.

No

ANBL is responsible for unrepresented beverage containers imported into New Brunswick

ANBL will collect, report, and remit the CRF and beverage container deposit on their behalf under the agreement with Encorp.