

FALL 2021

BULK BAGS

The quality and integrity of our bulk bags is something that we at Encorp Atlantic take seriously. Every year we replenish about 30% of our inventory. RCs should not have to use damaged or worn-out bulk bags. All damaged bags should be returned to the drivers during regular collection. If you have any concerns about our bulk bags' quality, please do not hesitate to contact us.



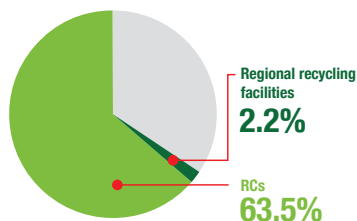
We do, however, need your cooperation to ensure that the bags are being used for beverage containers only. This Encorp bag containing electronics was spotted at a redemption centre. Additionally, we have received our new shipment of new Encorp bulk bags and have begun circulating them to all redemption centre who need them. If you have empty temporary white bags (whether with the Divert NS logo or without a logo), please return them to the GM Rioux drivers at your earliest convenience.



RECOVERY RATE

For the past 12 months
as of September 30, 2021

65.7%



ENSYS-CONNEX CONTINUES TO PROVIDE EFFICIENCIES

Our Ensys-Connex Point-of-Sale (POS) system is continuing to receive rave reviews from the two redemption centres (RC) who have been piloting the project since April.

Acadia Bottle Exchange in Cap-Pelé has seen drastic improvements since installing the POS system at their redemption centre according to owner Seunghwan Kim.

"Now, it is so easy to check inventory. I mean, before I had to take a calculator every hour to check."

Mr. Kim continues: *"I can check how much I've paid out. How many customers have come in. And it's all right there for me to access."*



Valley Redemption Centre owner Mario Maillet had similar things to say about the POS system since installing it in their Dieppe location.

"Transactions are faster at the cash, and bulk bag counts are a lot more accurate since there is now less opportunity for errors," said Mr. Maillet. *"It gives our centre a better image and provides a more positive customer experience."*

The POS system will allow RCs to process and record transactions and will support the counting and sorting of beverage containers from walk-in and pre-count customers. Additionally, Encorp will maintain the system for you! Most maintenance can be done remotely with limited impact on employees.

In conjunction with our provincial roll-out of the Ensys-Connex Point-of-Sale (POS) system coming in January 2022, Encorp has welcomed Patrick Surette, our new Implementation Coordinator, to the team.



Patrick is the main point of contact for all redemption centres (RC) looking to take advantage of this exciting new technology. He will coordinate with RCs to determine requirements and create implementation plans and schedules for the POS system in each RC.

We are pleased the trial is continuing to go well and that RCs report ease of use, quick staff adaption, and clear operational efficiency improvements. As we get nearer provincial deployment, we invite all RC operators to book a visit of our Ensys-Connex demonstration site in our Moncton office. Contact Patrick (506.852.1965 or patrick.surette@encorpatl.ca) for more information.

MORE ROCKS FOUND IN PLASTIC BOTTLE

We cannot stress enough the importance of being vigilant when preparing beverage containers for shipment. We received another report of rocks being found in a plastic bottle placed in one of our bulk bags. Such items can cause significant damage to the equipment at the processing plant. Please remind your customers to empty their containers. It is also your responsibility to double-check that they are empty - discarding all liquids and waste items - before you accept them and place them into our bulk bags.



YEAR TO YEAR REFUNDED UNITS

	Aluminum	Glass	PET	Other	Total
October 1, 2019 - September 30 2020	68,662,044	2,066,790	88,644,958	7,540,541	166,914,333
October 1, 2020 - September 30 2021	75,854,227	2,249,628	97,266,707	8,971,433	184,341,995
Yr to Yr Qty	7,192,183	182,838	8,621,749	1,430,892	17,427,662
Yr to Yr %	10.5%	8.8%	9.7%	19.0%	10.4%
% of Total	41.1%	1.2%	52.8%	4.9%	

For information or to report any incident, please contact:

- **Environment & Local Government - 506-453-7945** - For product registration, sorting questions and general inquiries
- **G.M. Rioux - 1-877-999-1764** - For scheduling, bulk bags and pallets
- **Encorp - 1-877-389-7320** - For payment inquiries and incident reports

TO CONTACT US:

1-877-389-7320

www.encorpatl.ca

Moncton Area: 506-389-7320

PAULINE
NOWLAN
Accounting

ANGELA
DOW
Accounting

COLETTE
BOUCHER
Finances

PIERRE
LANDRY
Environment

PAUL
ROBICHAUD
IT

TIM
PIDGEON
IT - Re-Centre

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