

Journal



SINCE 1992, ENCORP ATLANTIC HAS RECYCLED 3.2 BILLION CONTAINERS IN NEW BRUNSWICK!

CHANGES TO THE COLLECTION SYSTEM - AS OF OCTOBER 5, 2015

CHANGE CAN BE GOOD!

This issue focuses on upcoming changes to Encorp Atlantic's collection system which are scheduled to take place in October. Redemption centres (RCs) in New Brunswick will not see any significant changes to our program, except for improvements. In April, Encorp announced that as of October 5, 2015, RCs in this province can expect a reduced sort list, faster payments and other processing efficiencies. We are confident that centres will be pleased with these changes. Nevertheless, some questions remain and will be answered only when the new contractor begins work, and a transition period has allowed all parties to assess and adjust. Obviously, change can take time, but we are fundamentally committed to improving our container collection program for the benefit of all.

QUESTIONS & ANSWERS

HOW WILL THE NEW COLLECTION SYSTEM WORK?

Essentially, RCs in New Brunswick will not notice any changes in how collection services are provided. Other than the reduced sort list, centres can expect weekly cleanout of all post-consumer beverage containers.

Larger centres can expect that the compactor truck (NexGen) will collect all PET and HDPE containers (68% of all bulk bags in the system), while a shadow truck will pick up aluminium (22% of all bulk bags), slow-moving sorts and bags selected for quality control (QC). As it is the case currently, some centres will have more scheduled collections due to their high volumes, while medium to smaller centres will not see any change to their regular collection method.

Here is a list of RCs visited by the compactor vehicle (NexGen) for dedicated collection of all PET and HDPE:

Southwest route:

- Vail's Bottle Exchange
- Northside Redemption Centre
- Southside Redemption Centre
- Oromocto Redemption Centre
- Golden Mile Redemption Centre
- Hawkes Bottle Exchange
- Pub's Bottle Exchange
- Fundy Redemption Centre
- Valley Redemption Centre

Route Nord-Sud :

- Centre de remboursement Gaetan Bossé
- Marina Bottle Exchange
- Billy's Bottle Exchange
- Bottle Exchange Centre (Bathurst)
- Investissement N et N McGraw Ltée
- Hebert's Bottle Exchange
- Doran's Recycling
- Shediac Redeem Centre & Supplies
- Riverview Bottle Exchange
- Gorber's Bottle Exchange
- Valley Glass Recycling
- Valley Redemption Centre
- Valley Redemption Centre



Over the years, significant progress has been made with accuracy levels, transportation efficiencies and container material traceability. This year, we will focus on improvements for RCs with new trucks, a reduced sort list, faster payments to centres and other minor changes in sorting requirements. This is good news for all centres across the province.

for collection, transportation and partial processing. All plastic will go directly to market at NovaPet in Amherst, Nova Scotia, the highest bidder for this material.

WILL THERE BE JOBS LOST IN NEW BRUNSWICK?

The new five-year contract will represent no net job losses to New Brunswick. In fact, in the first year or two, we may see a marginal increase in the number of New Brunswick jobs.

WHAT IS THE TERM OF THE CONTRACT?

When the recent Request for Proposals (December 1, 2014) was issued, we were seeking proposals for both three-year and five-year terms. After review and analysis of all proposals, Encorp Atlantic signed a five-year contract with Gilbert M. Rioux & Fils Ltée ("G.M. Rioux")

WILL RCS STILL GET WEEKLY CLEANOUTS?

We do not anticipate any change of policy as it pertains to redemption centre pick-up schedules.

WILL BAGS NOW STAY AT THE CENTRES?

As of October, larger RCs will keep all their bulk bags used for PET and HDPE containers (Sort #3).

WHO WILL HANDLE THE FULL BAGS TO GET THEM TO THE COLLECTION TRUCK?

Encorp Atlantic expects the same level of cooperation from centres as in the past. Obviously, new drivers will be hired by G.M. Rioux, but we remain confident that the level of service will be to Encorp's high standards.

WILL THERE BE NEW BAGS PUT INTO THE SYSTEM?

On average, Encorp replenishes 30% of its inventory of bulk bags annually. We expect to continue this practice. Bulk bags are a crucial part of our efficient system in New Brunswick and we are continuously trying to improve their design.

WHO WILL BE DOING THE QUALITY CONTROL AUDITS?

Encorp Atlantic's quality control system was designed by a New Brunswick statistical sampling company. Overall, it has worked very well and will be used for the new service provider contracts starting in October. Encorp has recently hired additional staff trained in industrial engineering for quality control/quality assurance. Our quality control team will use an industry-accepted protocol for all auditing purposes.

WILL THE NEW CONTRACT BE BASED ON WEIGHT, NUMBER OF BAGS PICKED UP OR NUMBER OF CONTAINERS?

In fact, Encorp uses all of the above: number of containers for payments to redemption centres, number of bags for collection and transportation, and total weight for the sale of our recycled materials.

CAN WE STILL LOAD UNDER COVER AND AT DOCK LEVEL?

We do not anticipate any significant change from the current collection approach. Redemption centre operators and new drivers will work together to find solutions to any new challenge with equipment or operators.

WILL THE PICK-UP SCHEDULE BE ON THE WEB SITE THE DAY BEFORE?

G.M. Rioux will be responsible for posting pre-day schedules and will provide dedicated dispatch as per Encorp's service provider contract. Centres will be able to contact G.M. Rioux directly using a toll-free number.

WILL THE PICK-UP SERVICE BE DURING NORMAL BUSINESS HOURS?

We do not anticipate any change of policy as it pertains to redemption centre pick-up schedules. Some centres currently have special arrangements with drivers. We anticipate that this practice will continue in the future, but this will be on a case-by-case basis.

HOW LONG WILL AUDIT BAGS BE HELD AT THE RC?

The majority of centres will not be required to store any audit (QC) bags, while the larger centres will need to store selected QC bags for no more than 24-48 hours.

HOW MANY COMPACTION TRUCKS WILL THERE BE? WHAT HAPPENS IF ONE BREAKS DOWN?

The new service contracts have allowed for the purchase of two NexGen collection trucks. This technology is currently being used successfully in Nova Scotia and Alberta. In the event of a breakdown, the service provider will add normal collection trucks as a means of maintaining the regular collection schedule.

HOW WILL QC BAGS BE COLLECTED AND WILL THE CURRENT INSPECTION PROCEDURES CONTINUE?

For the larger RCs, bags selected by the scanner for quality control (QC) will be isolated and picked up later that day by the shadow truck. For medium to small centres, the selection of bulk bags for auditing will be done at the processing level.

WILL THERE BE MORE MONEY PROVIDED TO THE ETF?

With increased efficiencies and operational savings, this five-year contract will benefit the Environmental Trust Fund (ETF), which is the only benefactor of the Beverage Containers Program in New Brunswick.

The New Brunswick Beverage Containers Program was established in 1992 for the purpose of reducing litter and encouraging industry to adopt corporate social responsibility/stewardship toward the waste created by the sale and lifecycle management of its post-consumer containers. Since then, Encorp and its industry shareholders have worked in close cooperation with provincial government officials to maximize efficiencies and revenue provided to government for distribution via the ETF. The New Brunswick Beverage Containers Program is the ETF's sole source of funding.

IS GOING TO RFP OUR USUAL PROCESS?

We represent more than 85 distributors of non-alcoholic beverages in New Brunswick. In the RFP process, we looked at various market factors and for the best value possible for all stakeholders. This is a business-to-business transaction and no contract is for life! This is not the first time that Encorp Atlantic has gone to market for service provider contracts. In fact, this is the second time in the last five years. We intend to continue this practice in order to maximize efficiencies – both operational and financial – and to ensure transparency and sustainability of the program.

DOES ENCORP HAVE A BACK-UP PLAN IF THE CURRENT CONTRACTOR ENDS ITS SERVICES BEFORE OCTOBER?

In the unlikely event of an interruption of service before October, Encorp has taken precautionary measures for both collection and processing to continue with minimal disruption to redemption centres. It is obvious that our regular service for collection might be initially delayed, but payments to centres would nevertheless continue as normal regardless of any delays in cleaning out redemption centres.