

Journal

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ENCORP
ATLANTIC INC

SINCE 1992, ENCORP ATLANTIC HAS RECYCLED OVER 3.2 BILLION CONTAINERS IN NEW BRUNSWICK!

FALL

NEW BULK BAGS

Every year, we replenish approximately 30% of our total inventory of bulk bags. This year's version has an added feature; the top of the bag has a duffel with a string closure. We anticipate that this will be easier for centres to close the bags once filled. These new bags are of similar size (1 m³) and gauge (200 gsm). We ask RCs to not overfill, as this might cause a weight issue. Use the top of the green area of the bag as a guide. Do not fill in the white duffel area.



ACCURACY

For the period of April 1st to July 31st, quality control with RCs has resulted in an overall accuracy rate of -.97%. There are currently 9 RCs in the accelerated mode. Our sampling model for quality control also includes assessments of out-of-province containers and volume fluctuations (comparative analyses) to detect irregularities.

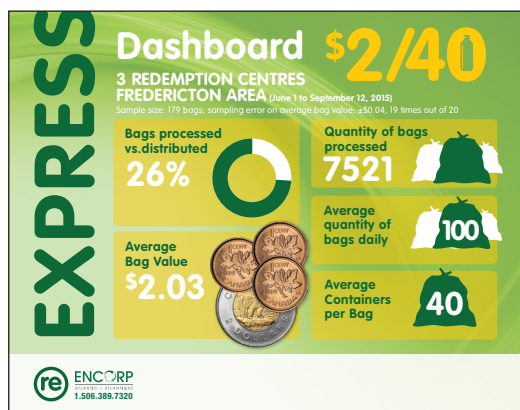
TIME FOR CHANGE!

A new dawn is upon us! New trucks, new technology, less sorts, reduced greenhouse gas. As of October 5, all these changes will start having their positive effects. The new fleet of trucks utilizes the very latest in diesel fuel emission reduction technology, which emits significantly less particulate than older diesel engines. The compacting trucks will allow us to optimize our loads (up to 650 bulk bags) and ship our plastics directly to market. The new technologies will allow Encorp Atlantic to further reduce greenhouse gases. This also enabled Encorp to reduce the number of sorts, which will make life easier for all redemption centres (RC) in New Brunswick.

Over the summer months, most RCs in New Brunswick were visited. Centre owners were enthusiastic about the new changes, but made sure to mention that the level of service has to be maintained or improved. Essentially, RCs want timely clean-out and prompt payment. We at Encorp completely understand these requirements and expect nothing less. In turn, we ask for your continued cooperation in this transition period. If the new service provider does not get it right the first time, we will make sure they do the next time. We will be monitoring the level of service and ask that any problem be reported.



EXPRESS BAG



Results collected from our most recent research project are positive. The project introduced in late spring in the Fredericton-Oromocto area makes use of fixed-count bags. The objective is to improve recycling rates by making recycling empty beverage containers significantly faster and more convenient for New Brunswick customers. The initial express bag being tested is a medium size 40 express bag designed to hold 40 containers that will entitle the consumer to a \$2 cash payout. Customers using this

free service will be given priority and will leave quickly with cash in hand. We request that participants continue to return refillable beer bottles in their original case, separate from the express service bag. Later in the trial period, we will test a larger bag with a capacity of 60 containers for a \$3 payout. Participating RCs also benefit from this pilot project. Fixed-count bags are usually collected during peak times but are counted and sorted later during slower times, making efficient use of staff. So far, participating customers have been accurate with the fixed-count concept but do not have to wait in line. Stay tuned!

TO CONTACT US:
1-877-389-7320 • www.encorpatl.ca
Moncton Area: 506.389.7320

Pauline
Nowlan
Accounting

Paul
Robichaud
IT

Colette
Boucher
Finance

Pierre
Landry
Environment

Tim
Pidgion
re-centre

Mario
Cyr
Quality
Assurance

NEW QC MEASURES NECESSARY

Due to recent problems with count accuracy, new quality control (QC) measures have been introduced. Trends have identified inaccurate bag counts with certain RCs that fall outside the current count adjustment model framework. The new control measure will identify individual bags during collection with counts that fall outside the average count (per sort/ New Brunswick average). Those bulk bags identified outside the acceptable range will go directly to QC, will be re-counted and will be adjusted accordingly. The adjusted bag will not have any impact on the overall results of the count adjustment model.

Bags which have been tagged with abnormal quantities are identified and selected by the Ensyr scanning software. These bags are sent to QC for verification of quantity reported on tags. For a center in the monitored QC mode, a bag selected because of abnormal quantities, will be adjusted immediately if the adjustment is over \$ 5. For a centre in the accelerated QC mode, a bag selected because of abnormal quantities, will be adjusted immediately if the adjustment is over \$ 5 and will be excluded from future adjustment computation. The exception being, a bag with abnormal quantities selected by the standard QC procedure will not be adjusted for abnormal quantities but will remain part of the count adjustment model and contribute to the computation of the correction for all bags picked up for the duration of the accelerated period. The adjustment resulting from abnormal quantities will be reported to the RC on the per bag basis with their next available payment letter. Centres showing a trend in reporting abnormal quantities and subject to ongoing adjustments are subject to be charged an administration fee equal to the handling fee adjustment amount. We urge all centres to be vigilant on tag accuracy by properly reporting quantities and properly tagging their bags.

SORT #1 - ALUMINUM

Overfilling of aluminum bags (Sort #1) might bring about a weight issue for the RC staff as well as the drivers. Encorp suggests that RCs limit the #1 count (aluminum) to approximately 1800 containers per bulk bag.

ELECTRONIC PAYMENTS

Weekly payment letters are now available by electronic means. Please provide your email address to pauline.nowlan@encorpatl.ca in order to subscribe, if you have not already done so. We strongly encourage the use of this convenient method, which ultimately translates in reduced energy use, greater administrative efficiencies and cost savings for the Beverage Container Program.



IMPORTANT NOTICE



As of Monday October 5, collection services for non-alcoholic beverage containers will be provided by G.M. Rioux. This change will result in new trucks and technology, as well as less sorts and reduced greenhouse gas.

Your friends at Encorp Atlantic expect that initially redemption centres might experience minor delays and adjustments to our services, but rest assured that we will do our best to minimize any inconvenience. In the event of a delayed pick-up, please advise Encorp immediately to avoid delays in payment.

For information or to report any problem, please contact:

Rioux Transport - 1 877 999-1764

Encorp - 1 877 389-7320

Please note: All instructions on changes to the Beverage Container Program are to come from Encorp Atlantic or the Department of Environment and Local Government.

